

BC Broadband Conference 2009



Speakers at the BC Broadband Conference 2009

BOB ALLEN

President, ABC Communications
President, Open Source Solutions



Bob Allen is the founder and president of ABC Communications, one of the largest providers of rural broadband services in the province. Bob began his career as a Journeyman Electrician in 1972 and worked as a contractor on various large projects in the Cariboo region during the 80s. He served as President of the Quesnel Construction Association and as Chairman of the Board of the Northern B.C. Construction Association during that time. In 1989, he founded ABC Communications with wife, Christine. He is in charge of ABC's strategic corporate planning and business developments, as well as technical, engineering and financial operations.

He is also the primary architect of the company's extensive licensed broadband wireless network throughout the province, and is responsible for ABC's corporate and government wireless portfolio. Under his guidance ABC has grown to where it sits today - with thousands of Dial Up, ADSL, Wireless and Web customers serviced throughout the Interior of BC. In 2001, Bob was appointed the president of Open Source Solutions (OSS), a consortium of 10 B.C. ISP's, with combined revenues over 15 million. OSS is a significant supplier of high-speed Internet connectivity to provincial government ministries and schools. Bob has led OSS to be a key player in helping to solve the digital divide through the Network BC Connecting Communities Agreement.

WILF BANGERT

Executive Director, Network BC, Province of British Columbia



Wilf Bangert has 25 years of telecommunications experience and knowledge gained in government and in the telecommunications industry working for companies such as AT&T and Teleglobe. Network BC determines the long-term strategic direction and outcomes required to bridge the digital divide in British Columbia. Bridging the digital divide involves bringing high-speed telecommunications (broadband) to rural and remote areas of British Columbia, and First Nations in particular. Wilf works closely with First Nations, communities, local governments, provincial ministries, the federal government, as well as small and large telecommunications companies, to coordinate and support regional initiatives to advance telecommunications.

BRENDA BOUCHETTE

Project Engineer, ABC Communications

Brenda Bouchette has worked with ABC Communications since 2005. During this time, ABC has vastly expanded their wireless plant servicing both residential and corporate customers. Brenda's work involves link and frequency planning for these networks.

Prior to joining ABC, Brenda worked with Yves R. Hamel et Associés in Montreal. Brenda's consulting work involved designing and planning microwave networks for cellular, utility and radio systems both in Canada and abroad, working for both operators and equipment manufacturers.

Brenda Bouchette is a graduate of Electrical Engineer from the University of Waterloo.

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**BILL CAMPBELL**

CAIP, Skyway West

Bill Campbell is the Founder and President of Skyway West, an Internet Service Provider specializing since 1996 in broadband services for business. Bill began his professional career as Treasury Manager for Massey Ferguson, a multi-national manufacturing company. Bill spent five years at Saskatchewan Telecommunication as Manager of Corporate Development and later Sales Manger. His responsibilities included cellular and wireless trials, fibre to the home feasibility studies, CRTC filings, and managing sales and support staff. Before starting Skyway, Bill participated in the start up of a long distance reseller, a centrex reseller and Competitive Local Exchange Carrier (CLEC).

Bill has been the Canadian Association of Internet Providers (CAIP) board member for Western Canada since 2006. He is a former British Columbia Internet Association (BCIA) board member. Bill lives on the Sunshine Coast where he has enjoyed coaching his sons' baseball and basketball teams for 13 years.

Bill has a Bcomm Honours Economics from St Mary's University, Halifax, Nova Scotia and a MBA from University of Western Ontario, London, Ontario.

ANGELA CHOI

Director of Spectrum and Telecommunications in the Pacific Region, Industry Canada

Angela Choi is the Director of Spectrum and Telecommunications in the Pacific Region of Industry Canada. She joined Communications Canada (now Industry Canada) in 1990, and was the regional engineer responsible for broadcasting. Angela has a B.A.Sc. and M.A.Sc., both from the University of British Columbia.

PAULO EUSEBIO

Manager of Connectedness for Pacific Regio

My name is **Paulo Eusebio** and for the past 10 years I have had the privilege of being a federal public service in Beautiful British Columbia. Most of this time has been with Industry Canada based in Victoria. I joined Service Canada in Ottawa for two years, rejoining Industry Canada this past Spring in Vancouver. My undergraduate degree in Political Science took me to York University in Toronto and a Master's degree in International Development allowed me the opportunity to live in Nova Scotia. I am anxiously awaiting the start of the 2010 Winter Olympics and the subsequent start of the 2010 World Cup of Football (Soccer) in South Africa.

MICHAEL HRYBYK

President for BCNET



Michael Hrybyk Michael Hrybyk is BCNET's President and CEO. He actively oversees and manages the operations of the society and is responsible for implementing the overall mission and vision of BCNET. He has managed BCNET since 1994. He pioneered the concept of transit exchanges as a method of linking research and education networks to their local communities as well as to national and international peers. Mr. Hrybyk has been an active member of the technology community in the U.S. and Canada and has been recognized for his efforts in helping to develop the Canadian Internet. In 2003, he received a BC Information Technology Builder Award, and in 2002 was recognized by the University Presidents' Council for his work creating advanced networks for BC's universities. In 1997, he was named as a builder of Canada's information society by CANARIE and Prime Minister Jean Chrétien.

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SCOTT JAMIESON

President and CEO of A2B Fibre



Scott Jamieson is the President & CEO of [a2b Fiber Inc.](#), a CRTC registered common carrier, which has developed the PFON™ model to enable service providers, governments, and high bandwidth users to delegate the design, construction and operation of their fiber networks.

Scott has 12 years of Fiber Network Engineering and Operations experience and a Bachelors of Science from the University of British Columbia. He was the National Manager of the Fiber Optic Engineering Department of Group Telecom where he managed a \$100M Capital Budget for Network Deployment. The Group Telecom network grew from *no* cables when Scott started with the company, to over 500,000 km across Canada only five years later.

DIETER KLOEPPER

Regional Manager , BC, AB, YT & NT, Tranzeo Wireless Technologies Inc. (TSX:TZT)



Dieter Kloepper has been with Tranzeo Wireless Technologies for 5 years. In the capacity of Regional Manager during that time, he has acted as the principal sales contact for dealers in BC, AB, YT and NT.

Interrupting that activity, he resided in Ireland for 6 months in 2008 to open Tranzeo's sales office in Shannon Ireland. Laterally, he has also been active in bringing Tranzeo's WiMAX products to the world marketplace.

MARC LANDRY

Senior Account Executive – Western Canada
Gap Wireless Inc.

Over the past 9 years **Marc Landry** has had the opportunity to work in various fields throughout the wireless industry. As an Electrical Engineer Marc started his career working as an RF Analyst for Western Canada's largest wireless carrier providing detailed analysis for frequency planning, resolving coverage related issues and working proactively on network optimization for both CDMA and iDEN technologies. Within a few years Marc moved from his role as an Analyst into an RF Engineering position where he was now tasked with designing new cell sites and focusing on network expansion for Northern Alberta.



After spending 5 years working for the wireless carrier Marc decided to make a career change and took on a new challenge as a Sales Engineer. Today he can be found working hard as the Senior Account Executive for Western Canada with Gap Wireless Inc. Looking after a diverse clientele from BC to Manitoba Marc spends his time designing custom solutions for everything from in-building coverage enhancement systems to microwave links and test & measurement tools.

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**ANDREW LANE**

BaSc Mechanical
Owner, PerfectWorld Innovations
Director of Sales Open Source Solutions



Andrew might best be described as a serial entrepreneur. In the 26 years since Engineering School at the University of Waterloo he has been self employed for 24 of them and PerfectWorld is the fourth small technology company he has been involved with. After a year as a partner in Application Software doing LAN deployments and custom software development Andrew moved on to spend the next 9 years leading a small company, Rockpoint Computers Ltd, that focused on developing applications in the Property Management business, ISO9000 Tracking Systems, and the Commercial Insurance Industry.

During that time the company developed and sold ProQuote to commercial insurance brokers across Canada. Rockpoint also leveraged skills in xbase languages to enhance TeleMagic CRM for clients in Southern Ontario. Moving on from Rockpoint he spent a year implementing a Citrix WAN in rural Southern Ontario across 9 insurance offices before ADSL was widely available. Andrew came to BC and moved in to a role as Director of Professional Services for Maximizer Software the Vancouver based CRM Software Company.

After a brief hiatus to compete in the World Masters Games in Australia he became the owner of PerfectWorld Innovations. In the six years with PerfectWorld Andrew has expanded the company's footprint to include much of the Province and it has become one of the largest suppliers of last mile broadband services to the Province of BC. In addition to his role with PerfectWorld Andrew acts as the Director of Sales for Open Source Solutions representing all the member companies to the Province.

RANDY MONTOYA

Western Region Sales Director, BridgeWave



Randy Montoya has been in the data and wireless industry for 22 years with an emphasis on broadband wireless solutions over the past 10 years. Randy has a electrical engineering degree from the University of Colorado, Boulder, and has 11 years of telco and data engineering background for U S WEST Communications (U.S.-based Service Provider). After 4 years of product management and product development, Randy transitioned into data and wireless products sales over 13 years ago.

Randy has been selling BridgeWave GigE Wireless Solutions for the last 5 years, and lives in the Seattle WA area. His responsibilities during his tenure at BridgeWave Communications include supporting the Western U.S. and Western Canada regions including VAR recruitment, technical training, sales training, and supporting VARs with various sales activities.

BILL PAULSON

Director of Sales, DragonWave

Bill Paulsen brings over 15 years of experience in the Information Technology and Telecommunications Industries. Prior to joining DragonWave, Bill has held a variety of Market Development and Network Planning roles at Ciena, Akara and Nortel. Bill has been involved with a variety of companies ranging from large ILECs to Wireless ISPs.

Bill has extensive experience in developing business cases and designing next generation networks based on wireless and fiber technology. Bill holds a Bachelor of Electrical Engineering from the University of Saskatchewan, Canada.

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**BOB SINCLAIR**

Senior Engineer and Access Architect, TELUS Communications



Mr. Sinclair, based out of Edmonton deals with the architecture of all wired access networks at TELUS, including technology choices, field testing, performance modeling, and the high-level aspects of implementation. Bob also manages TELUS's overall technology architecture team. He has extensive experience in all aspects of access networks and holds a degree in electrical engineering.

JAMIE STERRIT

Technical / Community Engagement Advisor to ANTCO on Pathway to Technology Project



Jamie Sterritt is the Founder, President and Project Leader of Sa'hetxw Consulting. Jamie began his professional career as the First Nations Liaison for Kiohn-Crippen Consultants, an environmental consulting firm. His work at Kiohn-Crippen provided a solid career foundation in community engagement and consultation and in commercial information technology applications. Returning to his home community in Hazelton, Jamie has worked, initially as an independent contractor and now for Sa'hetxw Consulting, as a computer science teacher, broadband network project manager, and both an ICT and a community governance consultant.

Jamie is a member of the Gitksan Nation. He is past Vice-President of the BC Community Connectivity Cooperative. With a background in traditional and digital arts, community capacity development, and wide-area and local-area networking, Jamie brings a wealth of experience and his personal passion to all his work at Sa'hetxw.

Jamie is currently under contract to All Nations Trust Company (ANTCO), working as a Technical/Community Engagement Advisor on the Pathways to Technology Project. ANTCO has been granted funding by the Province of BC for the purpose of providing financial stewardship and project management to a new initiative to begin to provide broadband connectivity to all 203 First Nations in BC.

We would like to thank all our presenters for their valuable contribution to this year's BC Broadband Conference!

The Teams at Open Source Solutions & The BC Broadband Association